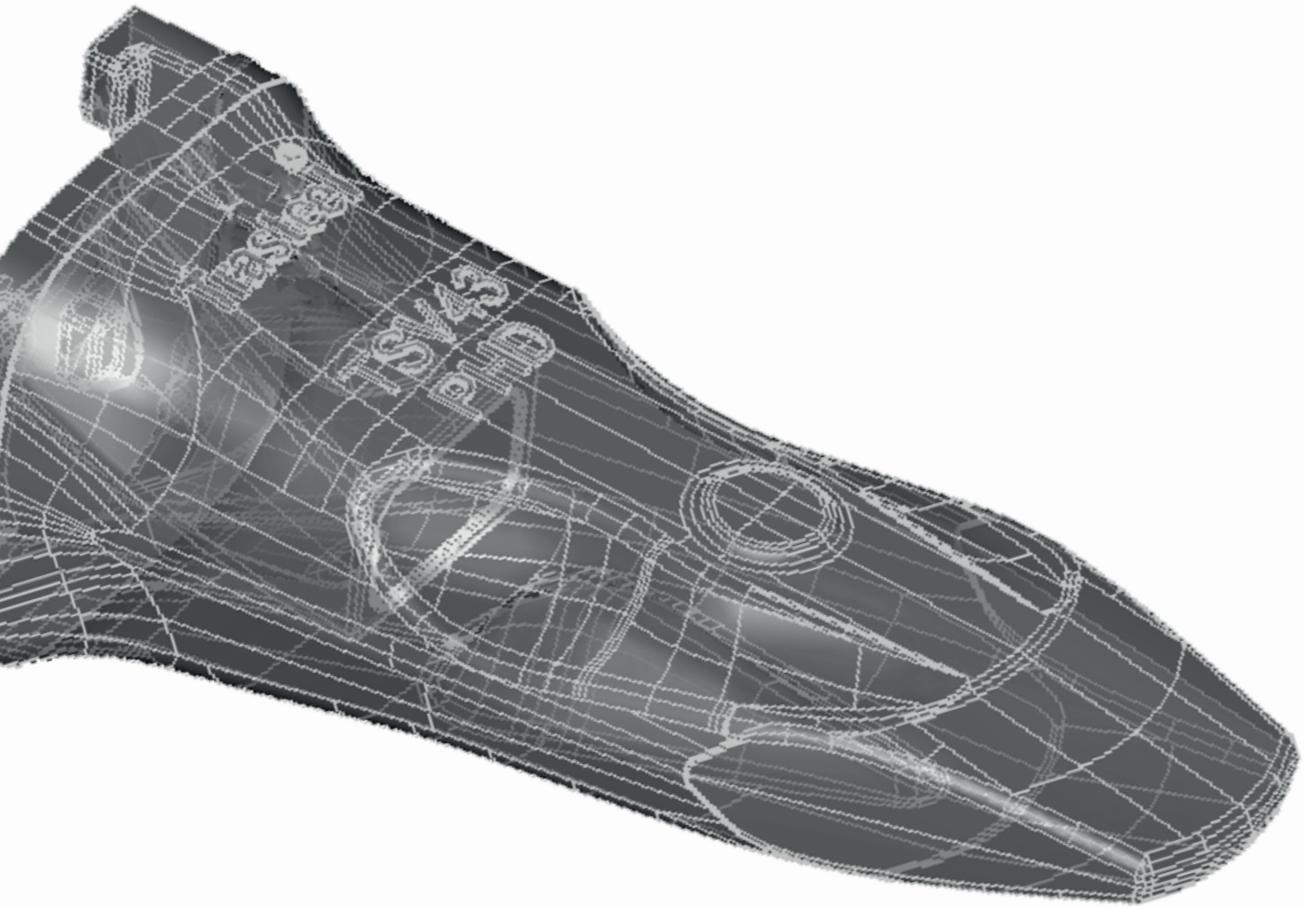




**Spare Parts and Attachments for Earthmoving,
Construction and Mining Machinery**



**Company
Profile**

Cohidrex is a global company that supplies spare parts, accessories, and attachments for earthmoving, construction, and mining machinery.

Our catalog includes a **selection of leading brands** that ensure high performance and optimal results, focused on delivering maximum profitability for your business.

Our goal is **to meet customer needs** in an agile, fast, and efficient manner, and we achieve this thanks to our logistics, industry expertise, human team, and facilities.

Our strategically organized warehouses, designed to optimize distribution, also allow us to maintain a **large stock**, ensuring **immediate availability**.

Cohidrex in numbers:

- + 35 years in the market
- + 6,000 m² of warehouse space
- + 50 countries across 5 continents
- + 30,000 active references
- + 500,000 items in stock



History



1990
Foundation of a small spare parts company
for earthmoving and construction machinery
by Alfonso Domínguez.

1996
Acquisition of new 450 m² offices to meet
a growing demand for services and products.

2004
Opening of a new branch in Don Benito,
and together with the one in Plasencia
we covered the entire region.

2006
Inauguration of new facilities in Cáceres with
more than 1,200 m². We reached a total office
and warehouse space of over 2,700 m².

2009
Development and launch of **Trabber**,
our first brand under which we market
rubber tracks for mini and midi excavators

2011
Development of our own line of wear parts
under the new brand **Trasteel**.
Creation of our ECS e-commerce platform.

2013
Shift in the business model
to focus on B2B distribution.
Creation of the export department.

2018
Consolidation of the company's structure in
the national market and sustained growth in imports.
We opened a sales office in La Coruña and have
sales representatives throughout the country.

2021
Launch of the 3rd generation of our ECS-2021
e-commerce service, reaching sales accounting
for more than 40% of our total turnover.

2024
Exports now account for more than 50% of our
turnover, with sales in 56 countries worldwide.
We have over 6,000 m² of warehouses and offices
in Cáceres and acquired new facilities in Madrid, which
have been operational since the first quarter of the year.

Mission

Cohidrex aims to be an organization capable of offering high-quality service and a benchmark model in the field of machinery spare parts, focused on earthmoving, construction, and mining sectors, and supported by a cohesive team.

Vision

Cohidrex seeks to position itself prominently at both national and international levels in the field of spare parts for earthmoving, construction, and mining machinery. To achieve this, Cohidrex is a highly trained, efficient, and committed company, attentive to customer needs, with the continuous effort of the entire organization's staff.

Values

- Customer service
- Competitiveness
- Dynamism
- Continuous market adaptation
- Continuous process improvement
- Human resources as the main asset of the organization
- Comprehensive quality as a response to customer expectations
- Attention and professionalism
- Promotion of Research and Development
- Collaborative management
- Innovation. Development of own brands to achieve high efficiency and productivity
- Motivation and involvement of staff in all processes
- Satisfaction of employees and customers
- Environmental and social commitment, honesty, and awareness

Investing in the Future through Innovation

To anticipate customer needs, it is necessary to work with a forward-looking vision. This requires investment in research and development, with specialization being one of our strengths. **Cohidrex** embraces innovation as a method of business development and is a company that knows how to explore

new opportunities, those that open up new possibilities for success for its clients. Thus, the knowledge gained throughout its trajectory has served as the foundation for the design of its own brands, a milestone in **Cohidrex**'s history that has brought tangible benefits to our customers.





At Cohidrex, we have a team that is...

- Customer-oriented
- Motivated and proactive
- Expert in advisory services
- Highly knowledgeable about the sector
- Methodical
- True to the brand's values
- Strongly committed
- And, of course...

...dedicated to customer satisfaction

Being Competitive is a Guiding Principle for Cohidrex

To be a benchmark in the industry, we continuously evolve and improve our commercial offering with the latest technology and best design.

Additionally, we regularly attend the world's most important international trade fairs, such as Bauma in Munich, Smopyc in Zaragoza, Conexpo in Las Vegas, and Intermat in Paris.

Cohidrex offers cutting-edge solutions designed to maximise your profitability.

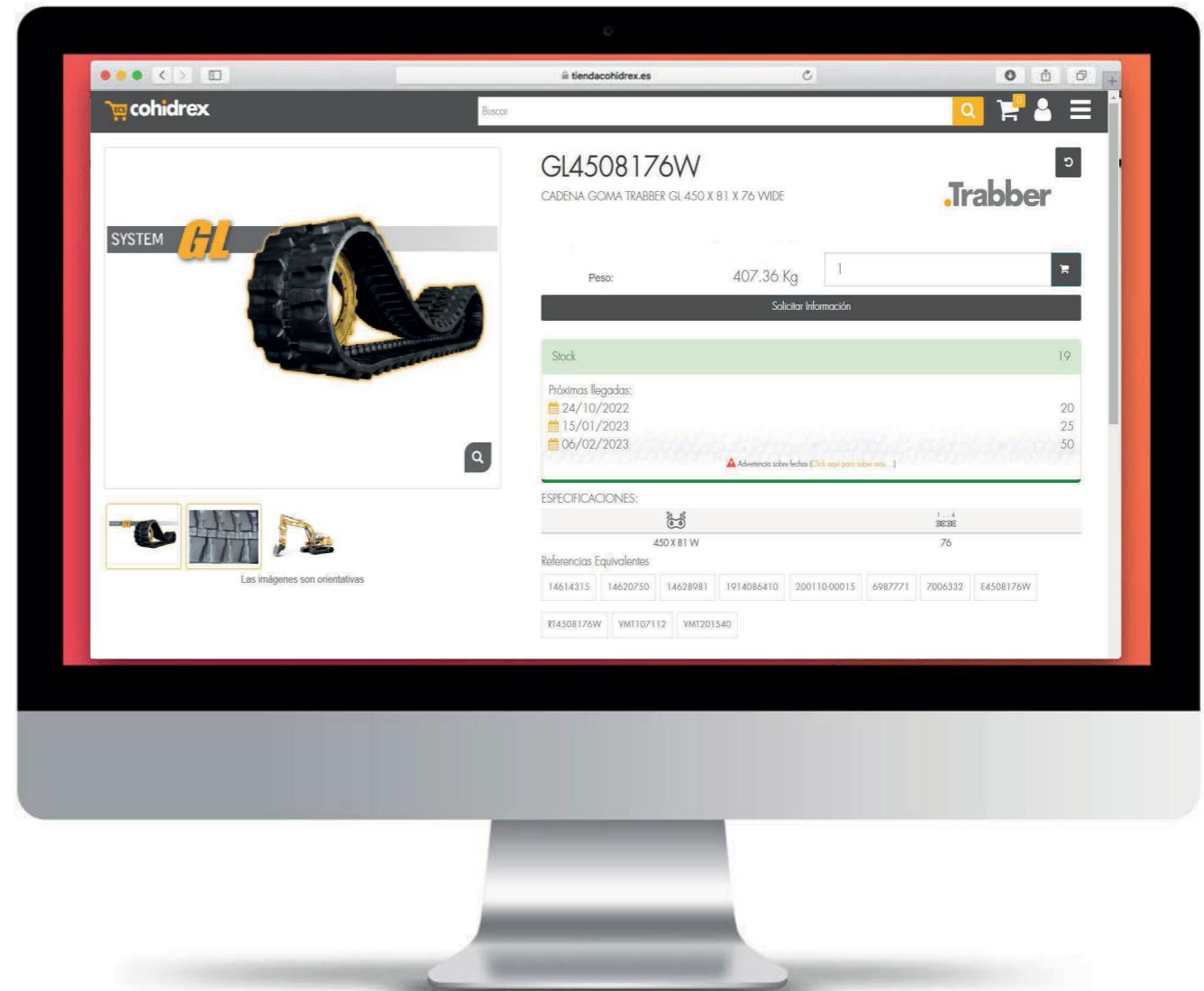


Cohidrex ECS A solution for all customers

Cohidrex is ready to meet a highly diverse demand thanks to the breadth and variety of its commercial offering, as well as its significant supply capacity. For this reason, Cohidrex serves clients from various sectors, including construction, mining, and aggregate extraction, with specific solutions tailored for each.

To meet this demand, the company offers its ECS service, a highly versatile web tool that facilitates online purchasing of its products. The ECS service allows users to access, from a single screen, technical information for the selected reference, view equivalent parts, check availability, see prices, and place orders.

**Cohidrex's
export department
now accounts for
more than half of
the total turnover.**

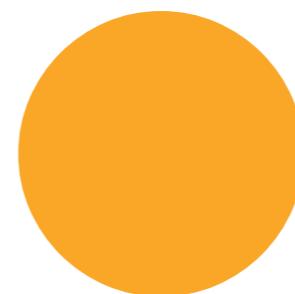




The Commercial Offering of a Global Distributor

Cohidrex has a broad commercial offering that serves both national and international markets. It operates as a distributor of leading brands, some exclusively, as well as its own brands, created and registered by **Cohidrex**, which provide an advantage to the customer.

This is how **Trasteel Wear Parts** was born, **Cohidrex**'s own global brand that combines technology, efficiency, and design.



Trasteel Wear Parts
achieves maximum
profitability in the field

Trasteel Wear Parts is the company's flagship brand and encompasses an entire family of sub-brands: **Trasteel Elite** for wear components (teeth, adapters), **Trasteel Blades** (blades, cutting edges), **Trasteel Tools** (tips), **Trabber** (rubber tracks), **Trasteel Track** (steel tracks), and **Trasteel Tech** (attachments such as buckets or hydraulic hammers).

Wear Parts

Wear protection components for excavators, loaders, bulldozers, etc.

Trasteel
ELITE

Trasteel
BLADES

Trasteel
TOOLS

Undercarriage

Undercarriage components for all types of tracked equipment, both steel and rubber.

Trabber

Trasteel
TRACK

Attachments

Equipment that makes any machine efficient, from quick couplers and buckets to demolition equipment and hydraulic hammers.

Trasteel
TECH

Lubricants

Lubrication and greasing products, as well as engine and hydraulic oils.

Tralube



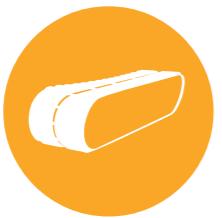
Trasteel ELITE

The teeth line stands out for its penetration, toughness, and hardness, thanks to an innovative design that enhances productivity.



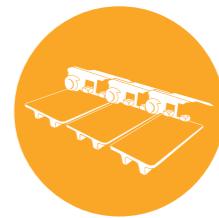
Trasteel BLADES

Trasteel Blades are designed to protect and extend the life of your machinery components, providing hardness and increasing resistance to wear and impact.



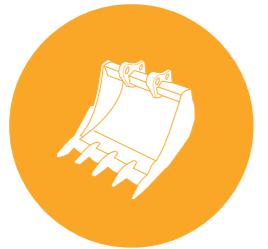
.Trabber

This brand reflects the company's specialization in undercarriage systems. Rigorous standards of quality, strength, and durability deliver exceptional performance in rubber tracks and rubber pads.



.Trasteel TRACK

From excavators and bulldozers to any tracked machine, Trasteel Track provides all types of undercarriage components. Each is of excellent and proven quality, designed to reduce replacement and repair intervals.



.Trasteel TECH

It offers a very wide range of attachments, from mini-excavator buckets to large mining excavator buckets, as well as buckets and attachments for loaders of all sizes and any material-handling needs. Trasteel Tech also provides hydraulic hammers and demolition and recycling equipment.



Alliances

In its commitment to providing the best services and products, **Cohidrex** is a member of the **Spanish Association of Construction, Public Works, and Mining Machinery Manufacturers (ANMOPYC)**, the **Association of Machinery and Equipment Rental (ASEAMAC)**, the **Cáceres Chamber of Commerce**, the **National Federation of Excavators (FENAEX)**, the **Henares Business Association (AEDHE)**, and the **Cáceres Business Circle (CEC)**.



COHIDREX Commitment

Cohidrex's slogan is "**Cohidrex Commitment**". This is not mere coincidence, but rather the pledge of a company that seeks to give back to its employees and to society at large a portion of what they have contributed to the company throughout its long and successful history.



Social Responsibility Plan

Cohidrex has defined the following strategic lines in its Social Responsibility Plan:

Ensure the **motivation** and **involvement** of Human Resources in the company's continuous improvement

Engage with the **community** and the social fabric

Promote and systematize **channels of dialogue**

Minimize **environmental impact**

Maintain a close **relationship with the customer** and ensure their satisfaction

Extend the commitment to **social responsibility** to suppliers and distributors

Achievements

Throughout its corporate history, **Cohidrex** has received numerous recognitions that endorse the effort and dedication of our team.



SME Category Award
at the 23rd Edition of the Extremeño Entrepreneur Awards by El Periódico Extremadura (2018)



Special Mention for People Management
at the 5th Edition of the Business Excellence Awards in Extremadura (2018)



2019 EDICIÓN PREMIO PYME DEL AÑO

Business Development Award
at the 12th ROS Group Business Awards (2019)



Award for Best Business Trajectory
at the 1st Extremadura Business Awards (2019)



SME of the Year Award in Cáceres
at the 3rd Edition of the SME of the Year Awards by the Cáceres Chamber of Commerce (2019)



Internationalization Runner-Up
at the 4th Edition of the SME of the Year Awards by the Cáceres Chamber of Commerce (2020)

IV PREMIO 2020
PYME DEL AÑO

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